



**SHORT SALES AND FORECLOSURES:  
WHAT REAL ESTATE PROFESSIONALS NEED TO KNOW  
2010 MIDYEAR LEGISLATIVE MEETINGS – WASHINGTON, D.C.**



For many real estate professionals, short sales and foreclosures represent the new “traditional” real estate transaction. Knowing how to maneuver the complexities of short sales as well as how to identify the distinct real estate opportunities in foreclosure are not merely good skills to have in today’s market—they are critical.

**Don't miss this discounted rate courtesy of NAR's Right Tools, Right Now Initiative!**

- Course:** Short Sales and Foreclosures: What Real Estate Professionals Need to Know
- Instructor:** Lynn Madison, ABR®
- Length:** 1-day training seminar
- Date:** Tuesday, May 11, 2010
- Time:** 8:30-5:00pm
- Location:** Washington, D.C.
- Cost:** \$75.00 early bird registration by April 30, 2010 – After April 30, 2010 cost will be \$95.00  
**Advanced registration closes by Wednesday, May 5, 2010 – Registration will be onsite after May 5, 2010 – No refunds after May 5, 2010**
- Questions:** For additional information, please contact Johanna Miller at 312-329-8488 or [jmiller@realtors.org](mailto:jmiller@realtors.org)

**REGISTRATION**

Please type or print. Email or fax completed form to Johanna Miller: [jmiller@realtors.org](mailto:jmiller@realtors.org) – (f) 312-329-8632

Name: \_\_\_\_\_ NRDS #: \_\_\_\_\_

Company: \_\_\_\_\_

Co. Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

**PAYMENT INFORMATION**

- Check     Visa     MasterCard     American Express

Check \_\_\_\_\_

CC# \_\_\_\_\_ Expiration Date: \_\_\_\_\_

How did you learn about the course?

- Marketing from Broker – Please list Broker: \_\_\_\_\_
- Marketing from Association – Please list Association: \_\_\_\_\_
- Marketing from NAR
- Other, Please List: \_\_\_\_\_